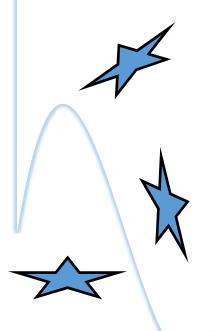


Quarter
Newsletter
2018
A Shout Out
from our

inspirational

CEO







If a man is called to be a street sweeper, he should sweep streets even as Michelangelo painted, or Beethoven composed music, or Shakespeare wrote poetry. He should sweep streets so well that all the hosts of heaven and earth will pause and say, here lived a great street sweeper who did his job well. —Martin Luther King

I wasn't a street sweeper, but I did do housekeeping and wash dishes.

A LOT!

And I know you do too!

As we come into the hot busy summer, I can reflect of my days folding laundry in the Non air-conditioned laundry room at the Freeport Inn and hauling it up three flights of stairs. Then coming in and getting yelled at by a guest who forgot to make a reservation but said I must have a room tucked away. Then finding out the Dishwasher didn't show for the afternoon shift and I was the dish guy for the night. YUCK!

So I turn to each of you and thank you for all you do. I do know how hard you work and often times the job can be yucky! But if we all just focus on helping each other, respecting each other's abilities, doing the right thing and having FUN—we can overcome the yucky days. I have seen many of our leaders working side by side with you and it makes me proud. Thank you for respecting each other this summer! Smile and make it fun!—Sean





Leadership teams for the Hampton Inn & Suites Rockland and the Rockland Harbor Hotel participated in the annual Pen Bay Chamber Expo. This annual event hosts hundreds of businesses and community organizations, making it a great opportunity for our MCHG hotels locally to connect in our neighborhood.

winner, Julia Lasso! They played games like musical chairs &

bowling. They even had a little dance party! What fun! Congratulations, Julia!



Congrats to Bangor Courtyard Associate(s) of the Year for 2017: Amy Dwelley and Bistro Expert Fred Kaplan



Rockland Harbor guests enjoy the relaxing patio. It's even more fun when roasting marshmallows



Courtyard Bangor partnered with Clean the World – an organization that collects soap and hygiene products from more than 5,000 hotels and resorts to recycle and redistribute them to families in countries with a high death rate due to pneumonia and cholera (two of the top killers of children under 5). Since 2009, Clean the World has distributed more than 41 million bars of soap in 11 8 countries!



The entire Management team at Hampton Inn Augusta participated in the Miles for Mills 5K on Memorial Day. Proceeds from the event go to the Travis Mills Foundation which helps wounded soldiers.

Pictured from Left: Angel Crowley, Lee Kitchen, Chris Lothridge and Virginia!



Six South Street hosted a Business After Hours event for the Hanover Chamber.



"The Hampton Inn & Suites Rockland is pleased to announce that Emily Chandler has been promoted to the position of Executive Housekeeper. Emily has been a part of Maine Course for two years, serving at both the Rockland Harbor Hotel and our property. We are excited for Emily to have this opportunity, and look forward to the positive impact she will provide to our team, guests and community."



Our Rockland Hampton team had the pleasure of dropping off cupcakes to the staff and volunteers at the Penobscot Bay Regional Chamber of Commerce. The Chamber team serve as outstanding ambassadors to visitors of our community during the busy summer and throughout the year. Laugh Loud Smile Big, a local bakery, provided our top notch treats!

Below: During the week of May 14th, the Hampton Inn & Suites

Rockland joined the Oceanside school community in thanking our educators as

part of Teacher's Appreciation Week. Here are pictures from our cookie drops at Oceanside Middle School and South Elementary School.



Six South Street participated in the Chambers' "Mom's Night Out" event in honor of Mother's Day with yellow roses and bistro specials for all moms.

The leadership team at Rockport Inn & Suites celebrated the working moms on their team with flowers! We wouldn't be here without mothers!



It was an honor sharing the Maine Course Culture with Insignia Hospitality Group At their GM conference. Midland, Texas — with Sade Adisa, Rachel Overman, OllieWood Tony Howard III and Tara Riginio.



Beautiful renovation at the Rockport Inn & Suites, Rockport Ma.



It's a pocket square kinda night with our keynote Sean Riley in the house! Follow Maine Innkeepers Association for live updates saluting the next generation of hospitality heroes!







Courtney Bills and Robert Robinson got married! Both are MCHG associates and they are highschool sweethearts—awe!

They got married at the Towneplace Suites in Bangor.

Congratulations!

Six South Street Hotel

Kathy Decker (Six South) walked her daughter down the isle!

Both looked stunning!





Patti greeted
over 100 families
who went to visit
the college with
gifts and info
about
the hotel.



Rockland Harbor Hotel treated their staff to one of our favorite local hotspots, Claws. We send many guests there for their lobster consumption needs.

Our team geared up for a busy summer by taking some time to connect and have fun before the crowds arrived.

If you come visit us, we recommend Claws for the best lobster roll around.

"We know that RHH has an amazing housekeeping staff, and AAA knows it as well! We were presented with the best of the best award from AAA after our last evaluation!

Congratulations to Carrie Seavey and her elite team!"













Hampton Inn Freeport team says "CHEESE!"







"Another July race has come and gone, but these smiles will be here waiting for you! Thank you to our excellent team! Also thanks to Mike and the team at Dairy Queen Laconia for our DILLY DILLY BARS!"

-TownePlace Suites by Marriott Laconia Gilford

Trip Advisor says... 45 and Reviews **Property** Fairfield Inn Augusta 190 151 Hampton Inn Augusta 482 509 **Courtyard Bangor** 361 320 Towneplace Suites Bangor 98 81 Hampton Inn Bath 721 753 Fairfield Inn Brunswick 231 197 Fairfield Inn Clearwater 90 74 Fairfield Inn Exeter 221 193 Towneplace Suites Gilford 214 194 Courtyard Portland 456 406 Hampton Inn Rockland 446 381 Rockport Inn & Suites 468 576 Courtyard South Portland 306 249 Homewood Suites Portland 763 693

2nd Quarter Signature Scores

311

711

473

314

7,876

51.0% (21 calls)

278

710

572

438

294

6,902

Six South St

Hilton Garden Inn Burlington 853

Hampton Inn Freeport

Hampton Inn Waterville

Rockland Harbor Hotel

Maine Course Total

HGI Burlington

Hampton Bath 91.9% (21 calls)
Hampton Thomaston 97.1% (21 calls)
Hampton Augusta 79.5% (20 calls)
Rockland Harbor 76.2% (21 calls)
Rockport Inn & Suites 68.1% (21 calls)
Six South St 63.3% (21 calls)
Homewood Portland 56.1% (18 calls)

"Ryan Stanyan has been a Night Auditor with Gilford TPS and Maine Course for 9 years! He was here before the TVs were in the rooms! Ryan worked hard to open Gilford TPS, and has been a loyal, dedicated team member ever since. He is a wealth of knowledge, and is known for being the go to guy for any tech issues on property, mainly because he was here when the systems were installed (and if you ask us he's a certified genius!)! Ryan has a story for everything; he can tell you about locking himself out of the building on the first night of operation, or he can tell you about the thousands of guests he has helped and left a positive impact on! He remembers them all! He spends his free time on Lake Winnipesaukee with his family and catching up with his friends!"







"Glenn Rolfe started with MCHG in 2008 as the part-time Night Audit at the Econo Lodge and then joined team AHI for their opening in 2012. He has been an extremely dedicated and reliable member of our team, working most weekends, mornings and overnights. He's known by our guests for his laid back humor and stylish fedora hat. On his days off he can be found by the Hampton pool with his five year old son, Axl or writing tales of horror. Blood and Rain, The Haunted Halls, Becoming, and Things we Fear can all be purchased on Amazon. We are so lucky to have such a dynamic personality on our team!



August 2018

| | Janelle Cannon 19 DGY Dha Francis BTS Brot Hackell SSS Jessica Bliodeau WHI | Alycia Catanzarit RPI Franciska Donalb SHS | Yomar Rocado CPD Ashley Nye SHS | | Sunday |
|----------------------------------|-----------------------------------------------------------------------------|--------------------------------------------------------------------------------|-----------------------------------------------|---------------------------------------------------------------|-----------|
| Rebecta Howard | Crimianuel Qualin CPD Carrie Andersor sincy Brianna Widdecon | 13 | 5 Borsh Pearce BHI Ehrika Martin BHI | | Monday |
| 28 EFI Trisha Smith OIL | Andrew Moulifon AFI Rodney Bell sp.cy | Nathaniel Fritz BFI Skye-Davidowicz BTS | Cassidy West AFI Britiney Kingsbury BTS | la l | i ueo-uay |
| 90 18 | Lauren MasAllater COR Paul King ess | Diane Cayford 15 AHI Dawn Eltzroth BFI Alexander Carpenter BHI Byu Lay Don HGI | Iffish Gadidohe CPD | Wendy Foley CPD Thomas Kurant HGI Chester Bunsick | Wednesday |
| 30 31 | RELAX | Christopher Lothridge AHI April Hurley EFI | Army McCann BCY | Andrea Duolog EFI | Indieday |
| | Christopher Dersto THI | Morgan Cowette BFI Deborah Fitzgeraid EFI Jayme Munger SHS | Eric Sompoon AFI Helva Irakoze SPICY | 3 | FIDAY |
| | Olivia Tewhsbury BFI Autumn Snyder BHI | Safa Hasan FHI Kely McEwen 988 | Gordon Clark FHI | Margaret Paloia Hammun CPO | Saminary |

September 2018

| Kelly Couture GIL 30 Glenn Rolfe AHI | Angelique Ouellette BCY Randal McKenzie HGt | Letha Johnson CFI | Michelle Peaco RHH | ouncey |
|-------------------------------------------------------------|------------------------------------------------------|-------------------------------------------------------------|---------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 24 | Tara Budathoki HGI | April Knight BTS | 2 Jacob Rodriguez AFI | A District of the second of th |
| Deana Marston AHI Tanya LaBelle BCY Tatyana Earle BTS | E Gaw HGI | Tami Parker CPD | Linda Siggeman CFI Cortnie Bouchard FHI | The stay |
| Mary Calale EFI Lindsey Buckman SSS | Ricki Lynn Hyson BCY Emily Chandler | Toni Delsignore BCY Araceli Perez Mendoz | Laurie Blouin HGI Michael Luther HGI | Medical Association of the Control o |
| 27 Lindsay Temeberry HGi | 20 Lindsay Brown SHS | Kimberly Portito OFI Charles Ruiter RPI Sarah Hartwell SPCY | Candy Simmons 6 BHI Salina Desmond BTS Kijuan Fryar HGI Nicolas Costa RPI | inusuay |
| Michelle Judge BHI Dennis Mulvena HGI Jennifer Levesque WHI | Donna Higgins AFI | | ACCUMPANTAL [| Track |
| Richard Hart HGI | Courtney Nye SHS | Michael Nesbitt BFI Jessica Bennett SHS Jeffrey Barcome SSS | Tanya Ridley AFI Mary Healy SHS | Katherine Hansoom BCY |

October 2018

| Dayna Riley-SPCY Gaetano Micalizzi-RPI Adrianna Powell-SHS Doja Kew-FHS Karl Lee-SPCY Amy Wooster-THI | Golam Prince SSS | 14 Lyndsey McGowan BCY | Margaret Thorne Dai | HAPPY | Sunday |
|-------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-----------|
| John Pooler WHI Christine Veilleux WHI | Brooke Bray AHI | Timothy Miller BF1 | Daisey-Mae PoulinEFI EFI Coral McCluskey | Ashley Russell-AHI Mohamed Noh-SHS Jennifer King-WHI Celine Gauthier COR Margena Isaacs SSS | Monday |
| Mary Seekings BCY Sigourney Pena SHS | 23 | Michelle Carter BFI Austin Matus RPI | Autumn Reardon AHI Dina White SPCY | Bambi Messer AHI | Tuesday |
| Julia Field EF1 | 24 | - T | Emily Hawkins BTS | October Knerr BHI Kevin Pagnano COR Michale Viselli RPI | Wednesday |
| が記し | 25 Elizabeth Loscalzo CFI | Sean Riley Cor Darlene Cressey BFI Kevin Williams CPD | Melissa Smith 11 AFI Tyler James Austin EFI Kristina Marshall EFI Jolene Dinsmore SHS | | Thursday |
| DWY) | Mary Racine HGI HGI Madeline Callahan SHS Darren Stone SPCY | 19 | Benjamin Driscoll SSS | Andrew Street | Friday |
| 5 | 27 | Sherri Lawrence HGI | Rachel Penney RHH | Natalie Johnson FHI | Saturday |

Hot off the press!

Rockland Harbor Hotel:

*Really nice location on the main strip and the hotel felt clean and updated. All rooms face the harbor which is nice. The staff could not have been friendlier, especially the front desk. Felicia went above and beyond for us and saved our trip. I won't go into detail to protect her from high expectations, but she really did more than most people would.

*RHH is located across from a pier and near downtown. It is conveniently located to restaurants. It was such a relief to leave the car and walk. There is a sightseeing walking tour, stores, ships, excellent restaurants. We were greeted by a super staff. Can't speak highly enough of them. They were helpful and efficient. They were willing to serve as guides for places to visit, restaurants, and even giving change to do laundry. We loved it here. Get a room with a view!

*This hotel has everything going for it. The service is fantastic, and Sandra and Rachael were very special. The rooms were very clean, and the parking could not be more convenient. A nice plus was having the Ferry service right across the

TownePlace Suites Bangor:

*Courtney assisted in the booking/confirmation process, Ashley was really helpful upon check in, and Samantha found my sweater that I left there! Each were very helpful in what I needed. This was the easiest reservation and check in process I've ever had.

Hampton Inn Bath:

street.

The front desk staff was so friendly and accommodating as we came in from out of state for our 25th military USS Lake Erie reunion. it was an emotional and wonderful time and your staff helped make that happen from the kitchen/breakfast staff to the front desk we were helped and treated so amazing. the staff laughed with us, and some tears too. they gave us directions and made sure we got in safely as well. We will come back and stay at your hotel, we have traveled and stayed in other hotels and Hampton inns as well and none have compared in quality and service as this one did. This by far is one of your top hotels. Well done, you would do well to use this one as a training model, thank you again from my family for making our stay a memorable one, we also made many new friends from within the hotel that we will be sure to stay in touch with, which again goes to show just how well your hotel is ran.

MUSTARD SEEDS AND VALUES ~ June 18, 2018 Sean Riley Sean's Blog

I heard the priest in church talking about a mustard seed. The smallest of all seeds! But when nurtured it grows into a huge tree. I may have missed his point, but it got me thinking about the MCHG Purpose and Values. I had the honor of sharing these at a state industry event with business leaders and scholarship recipients. They heard about all of you and values we have. This week I am going to Texas to share it with another hotel company who heard about us and our culture. They want to learn more! What an honor it is to talk about our Purpose and Values.

Back to the mustard seed...We were a small hotel company, with one hotel years ago. Driven by our culture and beliefs, we have grown to over 700 associates. Our purpose is the same: "To Positively Impact Lives." Speaking to people about our beliefs, impacts lives and helps others do the same. What an exciting thing to be part of!!!! So lets have all 700 people in our company Positively impact someone's life today, tomorrow and all week. That would be 3500 people whose lives we impacted but us. Thank you for helping build what we have. Keep it alive!

Keep your eyes open and check the MCHG website often for updates and news!

WORK BEGINS ON NEW SALEM HOTEL July 2018

SALEM — Construction is expected to start this week on a long-awaited development that could transform the south end of downtown with a new hotel, a housing complex, restaurant and retail stores. It could be two more years, however, before everything is up and running.

City Planning Director Tom Daniel said Maine Course Hospitality Group is seeking foundation and building permits for the project, which is being built on property bordering Dodge and Washington streets.

The initial phase of work will be for utilities and site preparation, according to Sean Riley, president and CEO of Maine Course.